April 2018

Student Loan Debt Survey



Gonzales Maryland Poll

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Background and Methodology

Patrick E. Gonzales graduated magna cum laude from the University of Baltimore with a degree in political science.

His career began in the mid 1980s as an analyst with Mason-Dixon Opinion Research. Mr. Gonzales helped develop, craft and implement election surveys and exit polls for Baltimore's WMAR-TV Channel 2.

Patrick Gonzales has polled and analyzed well over a thousand elections in Maryland and across the country since that time. His polling in the 2014 **Maryland gubernatorial election foreshadowed Larry Hogan's victory on** Election Day.

During an interview at WBAL 1090 AM radio in Baltimore, Maryland on October 27, 2016, Mr. Gonzales was one of the very few pollsters in the nation to state publicly that Donald Trump would win the 2016 presidential election.

This poll was commissioned by the *Center for Responsible Lending* and conducted by *Gonzales Research & Media Services* from March 31st through April 5th, 2018. A total of 412 registered voters in Maryland, who indicated that they are likely to vote in the November 2018 general election, were queried by live telephone interviews, utilizing both landline and cell phone numbers. A cross-section of interviews was conducted throughout the state, reflecting general election voting patterns.

The margin of error (MOE), per accepted statistical standards, is a range of plus or minus 5 percentage points. If the entire population was surveyed, there is a 95% probability that the true numbers would fall within this range.

Executive Summary

Among Maryland voters, concern over student loan debt has reached a critical mass: 71% say student loan debt in the state is a "major problem;" 82% agree that the overall outstanding student loan debt represents a financial crisis; and 87% say the federal government should not force states to step aside when addressing the student loan crisis, but work with them, instead.

Thirty-seven percent of Marylanders say that someone in the household has current student loan debt, including 52% of those between the ages of eighteen and forty, and 44% of voters in the metro Washington region. Among those with student loan debt, 15% say they owe less than \$5,000; 13% say they owe between \$5,000 and \$14,999; 23% owe between \$15,000 and \$29,999; 9% owe between \$30,000 and \$49,999; and a full 28% say they still owe \$50,000 or more on their student loans.

Forty-four percent of those with student loan debt declare they are struggling, unable to make monthly payments or neglecting other bills to make monthly payments. Significantly, 57% of women with student loan debt say they are struggling, compared to 32% of men who claim likewise. Forty-six percent of Marylanders overall know someone outside their household who is currently struggling with student loan debt.

Further, 26% know someone who has moved to another city or state for the expressed purpose of taking a job to meet their student loan obligations.

Only 15% of Marylanders are "very familiar" with student loan servicers, such as Navient or Fedloan, 18% are "somewhat familiar" with these companies, and 67% are not familiar with them. Sixty-four percent of those with student loan debt, however, are familiar with these companies (31% "very familiar" and 33% "somewhat familiar"), while 85% of households with no loan debt are not familiar with them.

The U.S. Department of Education hires, pays, and oversees student loan servicers like Navient and Fed Loan. Only 12% of Marylanders think the federal Department of Education is doing a good job overseeing loan servicers. Among those with student loan debt, 19% say the Department of Education is doing a good job, while 54% say it's not doing a good job overseeing loan servicers.

Maryland voters develop a high level of concern when informed about several matters confronting the student loan industry.

- Eighty-six percent say it's concerning when told about allegations that \$4 billion was added to customers' student loans by putting these borrowers in the wrong repayment program (66% find this swelling "very concerning" and 20% "somewhat concerning").
- 89% are concerned that credit bureaus were not informed properly that some customers' student loans had been discharged, leading to serious credit consequences for those affected borrowers (70% "very concerning" and 19% "somewhat concerning").
- 85% of Maryland voters say it's concerning when hearing about allegations in Massachusetts that some teachers who agree to teach subjects like math and science are having their grants turned into repayable loans simply because paperwork is not being processed properly (66% "very concerning" and 19% "somewhat concerning").

Ninety-five percent of respondents say that it is important to them that student loan servicers be held responsible for improper practices while operating in the state of Maryland (83% "very important" and 12% "somewhat important").

Among voters, 85% favor legislation the Maryland General Assembly is considering requiring student loan servicers be licensed in order to operate in the state of Maryland, just like other financial institutions are (69% "strongly favor").

Seventy-eight percent favor Maryland requiring lenders to refrain from the practice of misapplying student loan payments; that is, lenders not applying extra money sent with the regular payment toward lowering the loan's principal (66% "strongly favor" and 12% "somewhat favor"), while 13% oppose requiring lenders to refrain from this practice.

Further, 88% favor the State of Maryland compelling student loan servicers to comply with certain basic consumer protection standards, like asking borrowers how they would like to see their extra, or excess, payments applied to their loans.

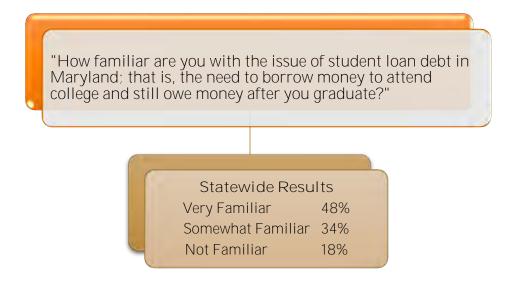
Ninety-one percent of likely Maryland voters agree that the State has the responsibility to protect residents who take out student loans (76% "strongly agree" and 15% "somewhat agree"), while only 7% disagree.

Eighty-seven percent of Marylanders agree that the federal government should not force states to step aside when addressing the student loan crisis, but work with them, instead (72% "strongly agree" and 15% "somewhat agree"), and 7% disagree with this.

Pointedly, 80% of voters agree that Maryland legislators should not take money from lobbyists who attempt through legislation to undermine state protections for student borrowers (70% "strongly agree" and 10% "somewhat agree"), while 12% disagree.

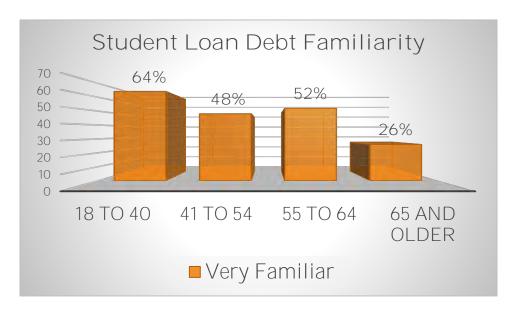
A weighty 75% of likely voters are more likely to vote for a candidate for the Maryland General Assembly who supports reforms to address abuses in the student loan industry (60% "much more likely" and 15% "somewhat more likely"), while only 3% are less likely to vote for a legislative candidate who supports reforms. Sixty-seven percent of voters who are "very familiar" with student loan servicers are "much more likely" to vote for a candidate who supports reforms to address abuses in the student loan industry.

Results Overview



Forty-eight percent of Maryland voters are very familiar with the issue of student loan debt in the state, 34% are somewhat familiar with the issue, and 18% are not familiar.

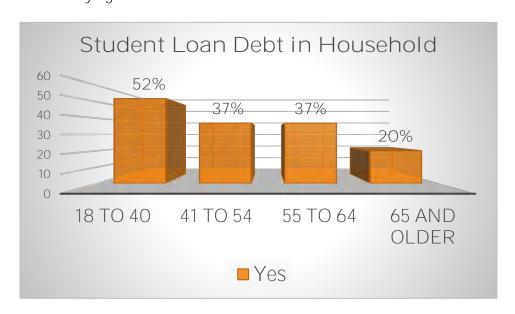
Sixty-four percent of Marylanders between the ages of 18 and 40 are "very familiar" with the issue of student loan debt, while only 26% of those 65 and older are "very familiar" with the issue.



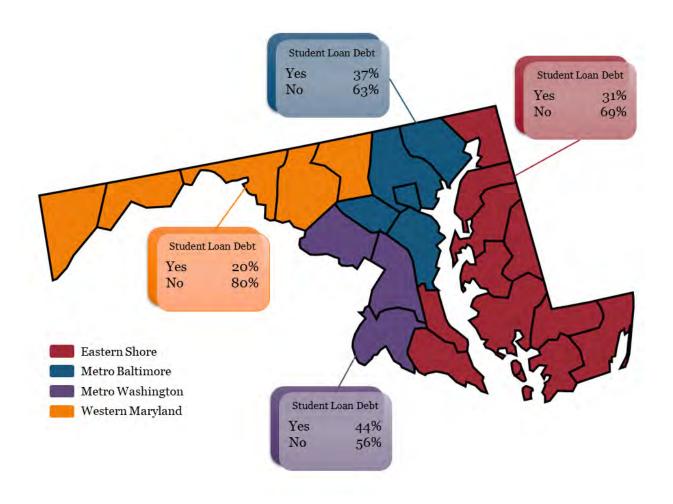


Thirty-seven percent of Maryland voter households have someone in the home with student loan debt.

Student loan debt by age:



Student Loan Debt by Region in Maryland



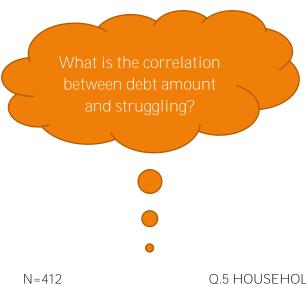
Forty-four percent of households in the Metro Washington region have students loan debt, as do 37% of households in the Metro Baltimore region.

Among Maryland voters, 71% describe the challenge of student loan debt for young people as a "major problem," 17% describe it as a "minor problem," and only 5% say it is "not a problem."

Further, 82% agree that the \$1.3 trillion in outstanding student loan debt in the country represents a financial crisis (73% "strongly agree" and 9% "somewhat agree").

Among households that currently have student loan debt, 44% say they are struggling with it, unable to make the monthly payments or neglecting other bills.

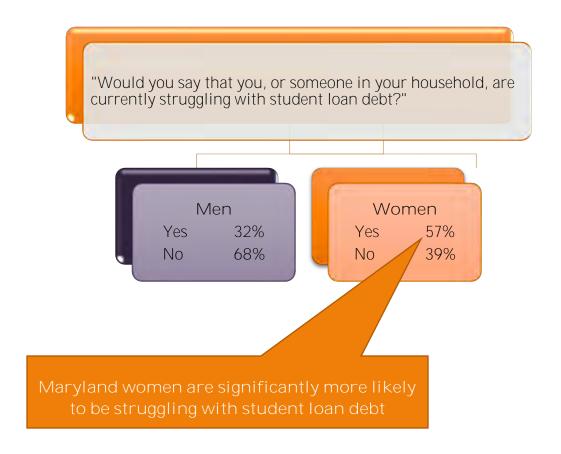
Fifteen percent say they owe less than \$5,000; 13% say they owe between \$5,000 and \$14,999; 23% owe between \$15,000 and \$29,999; 9% owe between \$30,000 and \$49,999; and a full 28% say they still owe \$50,000 or more on their student loan.



Q.5 HOUSEHOLD STUDENT LOAN DEBT -STRUGGLING

_	Yes	No	No answer			
Q.4 HOW MUCH STUDENT LOAN DEBT						
Less than \$5,000	5	17	0			
	22.7%	77.3%	0.0%			
\$5,000 - \$14,999	6	14	0			
	30.0%	70.0%	0.0%			
\$15,000 - \$29,999	12	22	0			
	35.3%	64.7%	0.0%			
\$30,000 - \$49,999	6	8	0			
	42.9%	57.1%	0.0%			
\$50,000 or more	28	14	0			
	66.7%	33.3%	0.0%			
No answer	9	7	3			
	47.4%	36.8%	15.8%			

Sixty-seven percent of those owing \$50,000 or more say they are struggling.

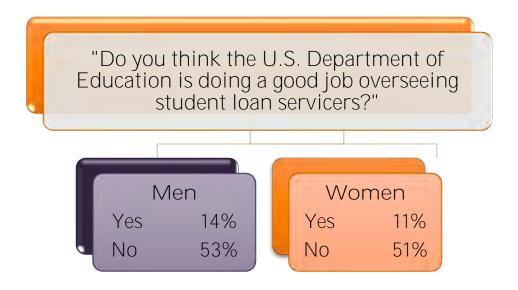


Twenty-six percent of Marylanders know someone who has had to move to another city or state in order to take a job that will help them meet their student loan obligations.

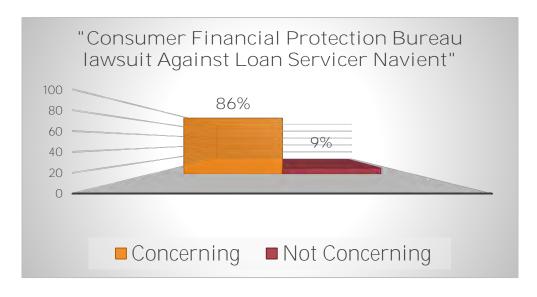
Among Maryland voters, 15% are "very familiar" with companies such as Navient and Fed Loan, which are hired, paid, and overseen by the U.S. Department of Education to collect student loan payments and put borrowers in the right programs, 18% are "somewhat familiar" with these student loan servicers, and 67% are not familiar with them.

Sixty-four percent of those with student loan debt are familiar with these servicers, while only 15% of those without student loan debt in the household are familiar with them.

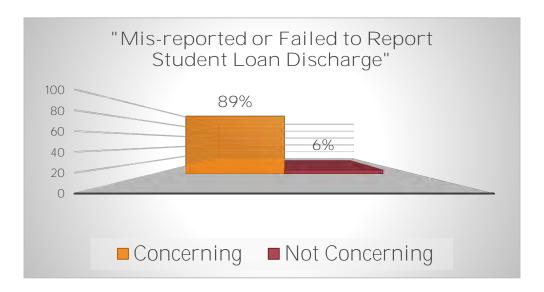
Only 12% of Marylanders think the U.S. Department of Education is doing a good job overseeing these servicers, 52% think it's not doing a good job, and 36% don't know whether or not the U.S. Department of Education is doing a good job.



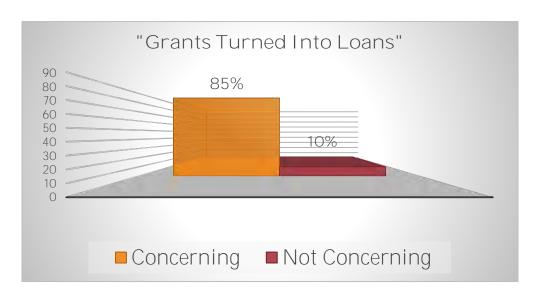
We asked respondents about their level of concern over several issues confronting the student loan industry.



Eighty-six percent say it's concerning about allegations that 4 billion dollars was added to customers' student loans by putting these borrowers in the wrong repayment program (66% "very concerning" and 20% "somewhat concerning").



Eighty-nine percent are concerned that credit bureaus were not informed properly that some customers' student loans had been cancelled, leading to serious credit consequences for those affected borrowers (70% "very concerning" and 19% "somewhat concerning").



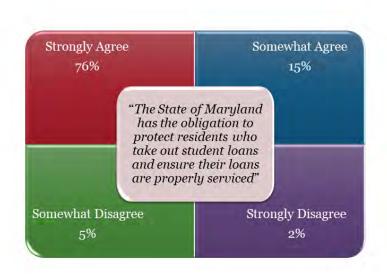
Eighty-five percent of Maryland voters are concerned about allegations in Massachusetts that the paperwork of some teachers who agree to teach subjects like math and science and are meeting the necessary requirements, which make them eligible for grants to help them pay for college, is not being processed properly, turning

the grants into loans that need to be repaid by the teachers (66% "very concerning" and 19% "somewhat concerning").

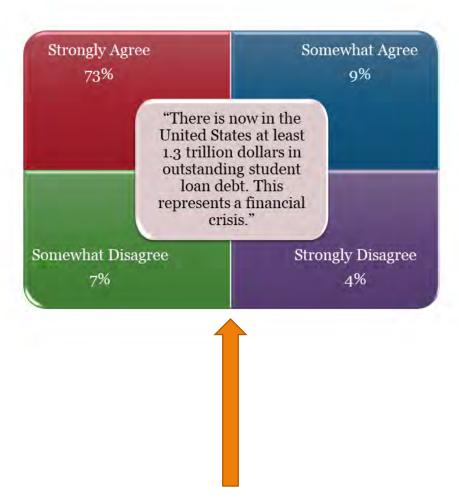
Ninety-five percent say that it is important to them that student loan servicers be held responsible for improper practices while operating in the state of Maryland (83% "very important" and 12% "somewhat important").

The Maryland General Assembly is considering legislation that would require student loan servicers be licensed in order to operate in the state of Maryland, just like other financial institutions are...85% of likely voters favor this legislation (69% "strongly favor" and 16% "somewhat favor"), while only 5% oppose such legislation.

Seventy-eight percent favor Maryland requiring lenders to refrain from the practice of misapplying student loan payments; that is, not applying extra money sent with the regular payment toward lowering the loan's principal (66% "strongly favor" and 12% "somewhat favor"), while 13% oppose requiring lenders to refrain from this practice. Further, 88% favor the State of Maryland requiring student loan servicers to comply with certain basic consumer protection standards, like asking borrowers how they would like to see their extra, or excess, payments applied to their loans.



Ninety-one percent of likely Maryland voters agree that the State has the responsibility to protect residents who take out student loans (76% "strongly agree" and 15% "somewhat agree"), while only 7% disagree (2% "strongly disagree" and 5% "somewhat disagree").



Eighty-two percent agree that the 1.3 trillion dollars in outstanding U.S. student loan debt represents a financial crisis (73% "strongly agree" and 9% "somewhat agree"), while only 11% disagree (4% "strongly disagree" and 7% "somewhat disagree").

Eighty-seven percent of Marylanders agree that the federal government should not force states to step aside when addressing the student loan crisis, but work with them, instead (72% "strongly agree" and 15% "somewhat agree"), while only 7% disagree (4% "strongly disagree" and 3% "somewhat disagree").

And, 80% of voters agree that Maryland legislators should not take money from lobbyists for student loan servicers who attempt through legislation to undermine state protections for student borrowers (70% "strongly agree" and 10% "somewhat agree"), while 12% disagree.

Seventy-five percent of likely voters are more likely to vote for a candidate for the Maryland General Assembly who supports reforms to address abuses in the student loan industry (60% "much more likely" and 15% "somewhat more likely"), while only 3% are less likely to vote for such a candidate.

Appendix A: Data Tables

QUESTION #1 How familiar are you with the issue of student loan debt in Maryland; that is, the need to borrow money to attend college and still owe money after you graduate?

Q.1 STUDENT LOAN DEBT - FAMILIARITY	Number	Percent
Very Familiar	197	47.8 %
Somewhat Familiar	139	33.7 %
Not Familiar	76	18.4 %
Total	412	100.0 %

N=412	Q.1 STUDENT LOAN DEBT - FAMILIARITY				
_	Very Familiar	Somewhat Familiar	Not Familiar		
AGE GROUP					
18 to 40	65	31	6		
	63.7%	30.4%	5.9%		
41 to 54	56	35	25		
	48.3%	30.2%	21.6%		
55 to 64	47	30	13		
	52.2%	33.3%	14.4%		
65 and older	26	42	31		
	26.3%	42.4%	31.3%		

N=412	Q.1 STUDENT LOAN DEBT – FAMILIARITY				
	Very Familiar	Somewhat Familiar	Not Familiar		
<u>GENDER</u>					
Male	102 50.0%	69 33.8%	33 16.2%		
Female	95 45.7%	70 33.7%	43 20.7%		

N=412	Q.1 STUDENT LOAN DEBT - FAMILIARITY				
	Very Familiar	Somewhat Familiar	Not Familiar		
<u>REGION</u>					
Eastern Shore	24	14	7		
	53.3%	31.1%	15.6%		
Metro Baltimore	86 48.3%	66 37.1%	26 14.6%		
Metro Washington	71 50.7%	41 29.3%	28 20.0%		
Western Maryland	16 32.7%	18 36.7%	15 30.6%		

QUESTION #2 How would you describe the issue of student loan debt for young people in Maryland, would you say it is a:?

Q.2 STUDENT LOAN DEBT - PROBLEM	Number	Percent
Major Problem	293	71.1 %
Minor Problem	71	17.2 %
Not a Problem	22	5.3 %
No answer	26	6.3 %
Total	412	100.0 %

N=412	Q.2 STUDENT LOAN DEBT - PROBLEM			
	Major Problem	Minor Problem	Not a Problem	No answer
				_
AGE GROUP				
10 4 2 40	70	1.5	5	3
18 to 40	79	15	5	-
	77.5%	14.7%	4.9%	2.9%
41 to 54	84	22	2	8
41 10 34	-		-	-
	72.4%	19.0%	1.7%	6.9%
55 to 64	64	14	4	8
33 10 04			· ·	_
	71.1%	15.6%	4.4%	8.9%
65 and older	62	20	10	7
	62.6%	20.2%	10.1%	7.1%
	02.070	20.270	10.1/0	7.1/0

N=412	Q.2 STUDENT LOAN DEBT - PROBLEM			
	Major Problem	Minor Problem	Not a Problem	No answer
<u>GENDER</u>				
Male	146 71.6%	37 18.1%	8 3.9%	13 6.4%
Female	147 70.7%	34 16.3%	14 6.7%	13 6.3%

N=412	Q.2 STUDENT LOAN DEBT - PROBLEM			
	Major Problem	Minor Problem	Not a Problem	No answer
REGION				
Eastern Shore	33	8	2	2
	73.3%	17.8%	4.4%	4.4%
Metro Baltimore	121	35	14	8
	68.0%	19.7%	7.9%	4.5%
Metro	105	21	5	9
Washington	75.0%	15.0%	3.6%	6.4%
Western	34	7	1	7
Maryland	69.4%	14.3%	2.0%	14.3%

N=412	Q.2 STUDENT LOAN DEBT - PROBLEM					
	Major Problem	Minor Problem	Not a Problem	No answer		
Q.1 STUDENT LOAN DEBT - FAMILIARITY						
Very Familiar	174	17	6	0		
	88.3%	8.6%	3.0%	0.0%		
Somewhat	86	40	5	8		
Familiar	61.9%	28.8%	3.6%	5.8%		
Not Familiar	33	14	11	18		
	43.4%	18.4%	14.5%	23.7%		

N=412	Q.2 STUDENT LOAN DEBT - PROBLEM				
	Major Problem	Minor Problem	Not a Problem	No answer	
Q.3 STUDENT LOAN DEBT IN HOUSEHOLD					
Yes	132	13	3	3	
	87.4%	8.6%	2.0%	2.0%	
No	161 61.7%	58 22.2%	19 7.3%	23 8.8%	

QUESTION #3 Do you, or does anyone in your household have student loan debt?

Q.3 STUDENT LOAN DEBT IN HOUSEHOLD	Number	Percent
Yes	151	36.7 %
No	261	63.3 %
Total	412	100 0 %

N=412	Q.3 STUDENT LOAN I	DEBT IN HOUSEHOLD
	Yes	No
AGE GROUP		
18 to 40	53 52.0%	49 48.0%
41 to 54	43 37.1%	73 62.9%
55 to 64	33 36.7%	57 63.3%
65 and older	20 20.2%	79 79.8%
N=412	Q.3 STUDENT LOAN I Yes	DEBT IN HOUSEHOLD No
<u>GENDER</u>		110
Male	79 38.7%	125 61.3%
Female	72 34.6%	136 65.4%

N=412	Q.3 STUDENT LOAN DEBT IN HOUSEHOLD			
	Yes	No		
<u>REGION</u>				
Eastern Shore	14 31.1%	31 68.9%		
Metro Baltimore	66 37.1%	112 62.9%		
Metro Washington	61 43.6%	79 56.4%		
Western Maryland	10 20.4%	39 79.6%		

QUESTION #4 (IF YES) How much student loan debt do you, or someone in your household, have?

Q.4 HOW MUCH STUDENT LOAN DEBT	Number	Percent
Less than \$5,000	22	14.6 %
\$5,000 - \$14,999	20	13.2 %
\$15,000 - \$29,999	34	22.5 %
\$30,000 - \$49,999	14	9.3 %
\$50,000 or more	42	27.8 %
No answer	19	12.6 %
Total	151	100.0 %

N=412	Q.4 HOW MUCH STUDENT LOAN DEBT					
	Less than \$5,000	\$5,000 - \$14,999	\$15,000 - \$29,999	\$30,000 - \$49,999	\$50,000 or more	No answer
AGE GROUP						
18 to 40	9	7	15	7	13	2
	17.0%	13.2%	28.3%	13.2%	24.5%	3.8%
41 to 54	6	8	9	2	12	6
	14.0%	18.6%	20.9%	4.7%	27.9%	14.0%
55 to 64	4	4	8	2	8	7
	12.1%	12.1%	24.2%	6.1%	24.2%	21.2%
65 and older	3	1	1	3	8	4
	15.0%	5.0%	5.0%	15.0%	40.0%	20.0%

N=412	Q.4 HOW MUCH STUDENT LOAN DEBT					
	Less than \$5,000	\$5,000 - \$14,999	\$15,000 - \$29,999	\$30,000 - \$49,999	\$50,000 or more	No answer
<u>GENDER</u>						
Male	15	14	16	7	18	9
	19.0%	17.7%	20.3%	8.9%	22.8%	11.4%
Female	7	6	18	7	24	10
	9.7%	8.3%	25.0%	9.7%	33.3%	13.9%
N=412	Q.4 HOW MUCH STUDENT LOAN DEBT Less than \$5,000 - \$15,000 - \$30,000 - \$50,000 or					
	\$5,000	\$14,999	\$29,999	\$49,999	more	No answer
REGION						
Eastern Shore	3	2	3	1	2	3
	21.4%	14.3%	21.4%	7.1%	14.3%	21.4%
Metro Baltimore	11	8	15	7	19	6
	16.7%	12.1%	22.7%	10.6%	28.8%	9.1%
Metro Washington	8	8	15	6	17	7
	13.1%	13.1%	24.6%	9.8%	27.9%	11.5%
Western Maryland	0	2	1	0	4	3
	0.0%	20.0%	10.0%	0.0%	40.0%	30.0%

QUESTION #5 Would you say that you, or someone in your household, are currently struggling with student loan debt...in other words, unable to make monthly payments or neglecting other bills to make monthly payments?

Q.5 HOUSEHOLD STUDENT LOAN DEBT -

STRUGGLING	Number	Percent
Yes	66	43.7 %
No	82	54.3 %
No answer	3	2.0 %
Total	151	100.0 %

N=412	Q.5 HOUSEHOLD STUDENT LOAN DEBT - STRUGGLING		
	Yes	No	No answer
AGE GROUP			
18 to 40	22	31	0
	41.5%	58.5%	0.0%
41 to 54	22	21	0
	51.2%	48.8%	0.0%
55 to 64	15	16	2
	45.5%	48.5%	6.1%
65 and older	5	14	1
	25.0%	70.0%	5.0%
N=412	Q.5 HOUSEHOLD	STUDENT LOAN DEI	BT - STRUGGLING
	Yes	No	No answer
<u>GENDER</u>			
Male	25	54	0
	31.6%	68.4%	0.0%
Female	41	28	3
	56.9%	38.9%	4.2%
N=412	O 5 HOUSEHOUD	STUDENT LOAN DE	DT STRUCCIING
N-412	Yes	No	No answer
REGION			
Eastern Shore	7	7	0
	50.0%	50.0%	0.0%
Metro Baltimore	28	37	1
	42.4%	56.1%	1.5%
Metro Washington	26	33	2
	42.6%	54.1%	3.3%
Western Maryland	5	5	0
	50.0%	50.0%	0.0%

QUESTION #6 Is there someone you know outside your household who is currently struggling with student loan debt by not being able to make monthly payments or neglecting other bills to make monthly payments?

Q.6 ANOTHER'S STUDENT LOAN DEBT -

STRUGGLING	Number	Percent
Yes	190	46.1 %
No	214	51.9 %
No answer	8	1.9 %
Total	412	100.0 %

N=412	Q.6 ANOTHER'S STUDENT LOAN DEBT - STRUGGLING			
	Yes	No	No answer	
AGE GROUP				
18 to 40	55	45	2	
	53.9%	44.1%	2.0%	
41 to 54	44	71	1	
	37.9%	61.2%	0.9%	
55 to 64	46	42	2	
	51.1%	46.7%	2.2%	
65 and older	42	54	3	
	42.4%	54.5%	3.0%	

N=412	Q.6 ANOTHER'S STUDENT LOAN DEBT - STRUGGLING			
_	Yes	No	No answer	
<u>GENDER</u>				
Male	86 42.2%	113 55.4%	5 2.5%	
Female	104 50.0%	101 48.6%	3 1.4%	

N=412	Q.6 ANOTHER'S STUDENT LOAN DEBT - STRUGGLING			
	Yes	No	No answer	
REGION				
Eastern Shore	22	21	2	
	48.9%	46.7%	4.4%	
Metro Baltimore	80	95	3	
	44.9%	53.4%	1.7%	
Metro Washington	68	71	1	
	48.6%	50.7%	0.7%	
Western Maryland	20	27	2	
	40.8%	55.1%	4.1%	

QUESTION #7 Do you know anyone who has moved to another city or state in order to take a job that will help them meet their student loan obligations?

Q.7 MOVED FOR JOB STUDENT LOAN DEBT	Number	Percent
Yes	108	26.2 %
No	295	71.6 %
No answer	9	2.2 %
Total	412	100.0 %

N=412	Q.7 MOVED FOR JOB STUDENT LOAN DEBT			
	Yes	No	No answer	
AGE GROUP				
18 to 40	31	69	2	
	30.4%	67.6%	2.0%	
41 to 54	33	82	1	
	28.4%	70.7%	0.9%	
55 to 64	28	58	4	
	31.1%	64.4%	4.4%	
65 and older	16	81	2	
	16.2%	81.8%	2.0%	

N=412	Q.7 MOVED FOR JOB STUDENT LOAN D				
	Yes	No	No answer		
<u>GENDER</u>					
Male	58	140	6		
	28.4%	68.6%	2.9%		
Female	50	155	3		
	24.0%	74.5%	1.4%		
N=412	Q.7 MOVED Yes	FOR JOB STUDEN No	T LOAN DEBT No answer		
<u>REGION</u>					
Eastern Shore	8	35	2		
	17.8%	77.8%	4.4%		
Metro Baltimore	51	122	5		
	28.7%	68.5%	2.8%		
Metro Washington	36	104	0		
	25.7%	74.3%	0.0%		
Western Maryland	13	34	2		
	26.5%	69.4%	4.1%		

QUESTION #8 Navient and Fed Loan are companies known as Student Loan Servicers. These companies are hired, paid, and overseen by the U.S. Department of Education to collect student loan payments and put borrowers in the right programs. How familiar are you with these type of Student Loan Servicers?

Q.8 STUDENT LOAN SERVICERS - FAMILIARITY	Number	Percent
Very Familiar	61	14.8 %
Somewhat Familiar	75	18.2 %
Not Familiar	276	67.0 %
Total	412	100.0 %

N=412	=412 Q.8 STUDENT LOAN SERVICERS			
	Very Familiar	Somewhat Familiar	Not Familiar	
AGE GROUP				
18 to 40 23 22.5%		21 20.6%	58 56.9%	
41 to 54	23	25	68	
	19.8%	21.6%	58.6%	
55 to 64	10	13	67	
	11.1%	14.4%	74.4%	
65 and older	5	15	79	
	5.1%	15.2%	79.8%	
N=412	Q.8 STUDEN	T LOAN SERVICERS - FA	AMILIARITY	
	Very Familiar	Somewhat Familiar	Not Familiar	
<u>GENDER</u>				
Male	28	43	133	
	13.7%	21.1%	65.2%	
Female	33	32	143	
	15.9%	15.4%	68.8%	
N=412	Q.8 STUDEN	NT LOAN SERVICERS - F	AMILIARITY	
	Very Familiar	Somewhat Familiar	Not Familiar	
<u>REGION</u>				
Eastern Shore	5	8	32	
	11.1%	17.8%	71.1%	
Metro Baltimore	30	29	119	
	16.9%	16.3%	66.9%	
Metro Washington	21	27	92	
	15.0%	19.3%	65.7%	
Western Maryland	5	11	33	
	10.2%	22.4%	67.3%	

N=412	Q.8 STUDENT LOAN SERVICERS - FAMILIARITY				
	Very Familiar	Somewhat Familiar	Not Familiar		
Q.3 STUDENT LOAN DEE	BT IN HOUSEHOLD				
Yes	47	49	55		
	31.1%	32.5%	36.4%		
No	14	26	221		
	5.4%	10.0%	84.7%		

QUESTION #9 Do you think the U.S. Department of Education is doing a good job overseeing these servicers, or not?

Q.9 U.S. DEP'T OF EDUCATION DOING GOOD JOB	Number	Percent
Yes	50	12.1 %
No	215	52.2 %
No answer	147	35.7 %
Total	412	100.0 %

N=412 Q.9 U.S. DEP'T OF EDUCAT		
Yes	No	No answer
14	59	29
13.7%	57.8%	28.4%
17	56	43
14.7%	48.3%	37.1%
13	45	32
14.4%	50.0%	35.6%
6	51	42
6.1%	51.5%	42.4%
Q.9 U.S. DEP'I Yes	OF EDUCATION DO	ING GOOD JOB No answer
28	108	68
13.7%	52.9%	33.3%
22	107	79
10.6%	51.4%	38.0%
	Yes 14 13.7% 17 14.7% 13 14.4% 6 6.1% Q.9 U.S. DEP'T Yes 28 13.7% 22	14 59 13.7% 57.8% 17 56 14.7% 48.3% 13 45 14.4% 50.0% 6 51 6.1% 51.5% Q.9 U.S. DEP'T OF EDUCATION DO Yes No 28 108 13.7% 52.9% 22 107

N=412	Q.9 U.S. DEP'T OF EDUCATION DOING GOOD JOB				
<u> </u>	Yes	No	No answer		
REGION					
Eastern Shore	6	20	19		
	13.3%	44.4%	42.2%		
Metro Baltimore	22	88	68		
	12.4%	49.4%	38.2%		
Metro Washington	17	79	44		
	12.1%	56.4%	31.4%		
Western Maryland	5	28	16		
	10.2%	57.1%	32.7%		
N=412		OF EDUCATION DO			
_	Yes	No	No answer		
Q.3 STUDENT LOAN DEBT	IN HOUSEHOLD				
Yes	29	82	40		
	19.2%	54.3%	26.5%		
No	21	133	107		
	8.0%	51.0%	41.0%		

QUESTION #10 A recent lawsuit by the Consumer Financial Protection Bureau against Loan Servicer Navient alleges that they added 4 Billion dollars to their customers' student loans by putting these borrowers in the wrong repayment program. How concerning is this to you?

Q.10 ADDED \$4 BILLION W/WRONG REPAYMENT	Number	Percent
Very Concerning	270	65.5 %
Somewhat Concerning	83	20.1 %
Not Too Concerning	14	3.4 %
Not At All Concerning	25	6.1 %
No answer	20	4.9 %
Total	412	100.0 %

N=412	Q.10 ADDED \$4 BILLION W/WRONG REPAYMENT				ENT
	Very Concerning	Somewhat Concerning	Not Too Concerning	Not At All Concerning	No answer
	Concerning	Concerning	Concerning	Concerning	1 to unswer
AGE GROUP					
18 to 40	67	20	4	6	5
	65.7%	19.6%	3.9%	5.9%	4.9%
41 to 54	75	24	2	9	6
	64.7%	20.7%	1.7%	7.8%	5.2%
55 to 64	60	21	3	3	3
	66.7%	23.3%	3.3%	3.3%	3.3%
65 and older	66	18	4	6	5
	66.7%	18.2%	4.0%	6.1%	5.1%
N=412	Q.10 Very	O ADDED \$4 BI Somewhat	LLION W/WRO	ONG REPAYMI Not At All	ENT
	Concerning	Concerning	Concerning	Concerning	No answer
<u>GENDER</u>					
Male	128	49	9	8	10
	62.7%	24.0%	4.4%	3.9%	4.9%
Female	142	34	5	17	10
	68.3%	16.3%	2.4%	8.2%	4.8%
N=412			LLION W/WRO		ENT
	Very Concerning	Somewhat Concerning	Not Too Concerning	Not At All Concerning	No answer
REGION					
Eastern Shore	28	8	3	4	2
	62.2%	17.8%	6.7%	8.9%	4.4%
Metro Baltimore	119	31	5	13	10
	66.9%	17.4%	2.8%	7.3%	5.6%
Metro	91	34	3	6	6
Washington	65.0%	24.3%	2.1%	4.3%	4.3%
Western	32	10	3	2	2
Maryland	65.3%	20.4%	6.1%	4.1%	4.1%

N=412	Q.10 ADDED \$4 BILLION W/WRONG REPAYMENT				
	Very	Somewhat	Not Too	Not At All	_
	Concerning	Concerning	Concerning	Concerning	No answer
Q.8 STUDENT LOAN	SERVICERS -	FAMILIARITY	7 -		
Very Familiar	40	13	1	4	3
	65.6%	21.3%	1.6%	6.6%	4.9%
Somewhat	45	20	1	7	2
Familiar	60.0%	26.7%	1.3%	9.3%	2.7%
Not Familiar	185	50	12	14	15
	67.0%	18.1%	4.3%	5.1%	5.4%

N=412	Q.10 ADDED \$4 BILLION W/WRONG REPAYMENT				ENT
	Very	Somewhat	Not Too	Not At All	
	Concerning	Concerning	Concerning	Concerning	No answer
Q.3 STUDENT LOAN	DEBT IN HOU	<u>JSEHOLD</u>			
Yes	97 64.2%	33 21.9%	3 2.0%	10 6.6%	8 5.3%
No	173 66.3%	50 19.2%	11 4.2%	15 5.7%	12 4.6%

QUESTION #11 The same lawsuit alleges that Navient mis-reported or failed to report to credit bureaus the cancellation of some customers' student loans, leading to serious credit consequences for those affected borrowers. How concerning is this to you?

Q.11 MIS-REPORTED/FAILED TO REPORT LOAN

DISCHARGE	Number	Percent
Very Concerning	287	69.7 %
Somewhat Concerning	80	19.4 %
Not Too Concerning	12	2.9 %
Not At All Concerning	14	3.4 %
No answer	19	4.6 %
Total	412	100 0 %

N=412	Q.11 MIS-REPORTED/FAILED TO REPORT LOAN DISCHARGE				CHARGE
·	Very	Somewhat	Not Too	Not At All	N
-	Concerning	Concerning	Concerning	Concerning	No answer
AGE GROUP					
18 to 40	75	16	3	1	7
	73.5%	15.7%	2.9%	1.0%	6.9%
41 to 54	77	25	4	7	3
	66.4%	21.6%	3.4%	6.0%	2.6%
55 to 64	66	15	2	3	4
	73.3%	16.7%	2.2%	3.3%	4.4%
65 and older	66	24	3	2	4
	66.7%	24.2%	3.0%	2.0%	4.0%
N=412	Q.11 MIS- Very Concerning	REPORTED/FA Somewhat Concerning	JILED TO REPO Not Too Concerning	ORT LOAN DIS Not At All Concerning	CHARGE No answer
-	Concerning	Concerning	Concerning	Concerning	ino aliswei
<u>GENDER</u>					
Male	145	36	6	5	12
	71.1%	17.6%	2.9%	2.5%	5.9%
Female	142	44	6	9	7
	68.3%	21.2%	2.9%	4.3%	3.4%
N=412	Q.11 MIS Very	-REPORTED/F Somewhat	AILED TO REP Not Too	ORT LOAN DI	SCHARGE
	Concerning	Concerning	Concerning	Concerning	No answer
<u>REGION</u>					
Eastern Shore	28	8	2	3	4
	62.2%	17.8%	4.4%	6.7%	8.9%
Metro Baltimore	125	32	7	6	8
	70.2%	18.0%	3.9%	3.4%	4.5%
Metro	98	32	1	4	5
Washington	70.0%	22.9%	0.7%	2.9%	3.6%
Western	36	8	2	1	2
Maryland	73.5%	16.3%	4.1%	2.0%	4.1%

N=412	Q.11 MIS-REPORTED/FAILED TO REPORT LOAN DISCHARGE				
	Very	Somewhat	Not Too	Not At All	
	Concerning	Concerning	Concerning	Concerning	No answer
Q.8 STUDENT LOAD	N SERVICERS -	· FAMILIARITY	<u>′</u>		
Very Familiar	49	7	2	2	1
, v ., 1 w	80.3%	11.5%	3.3%	3.3%	1.6%
Somewhat	50	18	3	1	3
Familiar	66.7%	24.0%	4.0%	1.3%	4.0%
Not Familiar	188	55	7	11	15
	68.1%	19.9%	2.5%	4.0%	5.4%
N=412	0.11 MIS	-REPORTED/F <i>a</i>	AILED TO REP	ORT LOAN DIS	SCHARGE
	Very	Somewhat	Not Too	Not At All	-
	Concerning	Concerning	Concerning	Concerning	No answer
Q.3 STUDENT LOAD	N DEBT IN HOU	<u>USEHOLD</u>			
Yes	111	25	3	3	9
	73.5%	16.6%	2.0%	2.0%	6.0%
No	176	55	9	11	10
	67.4%	21.1%	3.4%	4.2%	3.8%

QUESTION #12 Some teachers who agree to teach subjects like math and science in certain school districts are eligible for grants to help them pay for college. If the teacher does not submit the exact, precise paperwork showing they are continuing to meet the requirement to get the funding, the grant can become a loan that has to be paid back.

Last year, the state of Massachusetts sued Fed Loan for allegedly failing to process properly the paperwork of teachers who were, in fact, meeting the requirement for the grant. The grants then became loans the teachers had to repay. How concerning is this to you?

Q.12 GRANTS BECOME LOANS	Number	Percent
Very Concerning	274	66.5 %
Somewhat Concerning	79	19.2 %
Not Too Concerning	19	4.6 %
Not At All Concerning	24	5.8 %
No answer	16	3.9 %
Total	412	100.0 %

N=412	Q.12 GRANTS BECOME LOANS				
	Very Concerning	Somewhat Concerning	Not Too Concerning	Not At All Concerning	No answer
AGE GROUP					
18 to 40	79	12	7	3	1
	77.5%	11.8%	6.9%	2.9%	1.0%
41 to 54	72	26	3	7	8
	62.1%	22.4%	2.6%	6.0%	6.9%
55 to 64	60	21	2	4	3
	66.7%	23.3%	2.2%	4.4%	3.3%
65 and older	61	19	7	9	3
	61.6%	19.2%	7.1%	9.1%	3.0%
N=412		O 12 GR	ANTS BECOMI	FIOANS	
11-412	Very	Somewhat	Not Too	Not At All	
	Concerning	Concerning	Concerning	Concerning	No answer
<u>GENDER</u>					
Male	133	42	9	11	9
	65.2%	20.6%	4.4%	5.4%	4.4%
Female	141	37	10	13	7
	67.8%	17.8%	4.8%	6.3%	3.4%
N=412			ANTS BECOME		
	Very Concerning	Somewhat Concerning	Not Too Concerning	Not At All Concerning	No answer
<u>REGION</u>					
Eastern Shore	26	6	4	8	1
	57.8%	13.3%	8.9%	17.8%	2.2%
Metro Baltimore	119	37	7	8	7
	66.9%	20.8%	3.9%	4.5%	3.9%
Metro	97	25	5	7	6
Washington	69.3%	17.9%	3.6%	5.0%	4.3%
Western	32	11	3	1	2
Maryland	65.3%	22.4%	6.1%	2.0%	4.1%

N=412	Q.12 GRANTS BECOME LOANS				
	Very	Somewhat	Not Too	Not At All	
	Concerning	Concerning	Concerning	Concerning	No answer
Q.8 STUDENT LOAN	SERVICERS -	FAMILIARITY	, -		
Very Familiar	45	7	2	5	2
, or y i william	73.8%	11.5%	3.3%	8.2%	3.3%
Somewhat	50	16	2	4	3
Familiar	66.7%	21.3%	2.7%	5.3%	4.0%
Not Familiar	179	56	15	15	11
	64.9%	20.3%	5.4%	5.4%	4.0%
N=412	Q.12 GRANTS BECOME LOANS				
	Very	Somewhat	Not Too	Not At All	_
	Concerning	Concerning	Concerning	Concerning	No answer
Q.3 STUDENT LOAN DEBT IN HOUSEHOLD					
Yes	105	26	6	8	6
	69.5%	17.2%	4.0%	5.3%	4.0%
No	169 64.8%	53 20.3%	13 5.0%	16 6.1%	10 3.8%

QUESTION #13 How important to you is it for Student Loan Servicers, like Navient and Fed Loan, to be held responsible for improper practices like the ones we just discussed while operating in the state of Maryland?

Q.13 HOLD LOAN SERVICERS RESPONSIBLE -

<u>IMPORTANCE</u>	Number	Percent
Very Important	342	83.0 %
Somewhat Important	50	12.1 %
Not Too Important	4	1.0 %
Not At All Important	3	0.7 %
No answer	13	3.2 %
Total	412	100.0 %

N=412	Q.13 HOLD LOAN SERVICERS RESPONSIBLE - IMPORTAN				
	Very Important	Somewhat Important	Not Too Important	Not At All Important	No answer
AGE GROUP					
18 to 40	88	11	2	0	1
	86.3%	10.8%	2.0%	0.0%	1.0%
41 to 54	98	11	1	1	5
	84.5%	9.5%	0.9%	0.9%	4.3%
55 to 64	76	13	0	0	1
	84.4%	14.4%	0.0%	0.0%	1.1%
65 and older	76	15	1	2	5
	76.8%	15.2%	1.0%	2.0%	5.1%
N=412		LD LOAN SERV			DRTANCE
	Very Important	Somewhat Important	Not Too Important	Not At All Important	No answer
<u>GENDER</u>					
Male	168	28	2	0	6
	82.4%	13.7%	1.0%	0.0%	2.9%
Female	174	22	2	3	7
	83.7%	10.6%	1.0%	1.4%	3.4%
N=412	Q.13 HOL Very	.D LOAN SERV Somewhat	ICERS RESPO	NSIBLE - IMPO Not At All	DRTANCE
	Important	Important	Important	Important	No answer
REGION					
Eastern Shore	37	5	1	0	2
	82.2%	11.1%	2.2%	0.0%	4.4%
Metro Baltimore	145	24	1	2	6
	81.5%	13.5%	0.6%	1.1%	3.4%
Metro	121	13	0	1	5
Washington	86.4%	9.3%	0.0%	0.7%	3.6%
Western	39	8	2	0	0
Maryland	79.6%	16.3%	4.1%	0.0%	0.0%

N=412	Q.13 HOLD LOAN SERVICERS RESPONSIBLE - IMPORTANCE				
	Very	Somewhat	Not Too	Not At All	_
	Important	Important	Important	Important	No answer
Q.8 STUDENT LOAN	SERVICERS -	FAMILIARITY	<u>-</u>		
Very Familiar	54	7	0	0	0
	88.5%	11.5%	0.0%	0.0%	0.0%
a				•	•
Somewhat	66	9	0	0	0
Familiar	88.0%	12.0%	0.0%	0.0%	0.0%
M (E '''	222	2.4	4	2	1.2
Not Familiar	222	34	4	3	13
	80.4%	12.3%	1.4%	1.1%	4.7%
27 410	0.12.1101	D. I. O. A. I. GEDI.	IGED A DEAD O	NGIDLE DID	NE LUGE
N=412		D LOAN SERV			DRTANCE
	Very	Somewhat	Not Too	Not At All	
	Important	Important	Important	Important	No answer
Q.3 STUDENT LOAN	DEBT IN HOU	<u>JSEHOLD</u>			
¥7.	120	2.1	0	0	4
Yes	129	21	0	0	1
	85.4%	13.9%	0.0%	0.0%	0.7%
No	213	29	4	3	12
INU					
	81.6%	11.1%	1.5%	1.1%	4.6%

QUESTION #14 The Maryland General Assembly is considering legislation that would require Student Loan Servicers, such as Navient and Fed Loan, be licensed in order to operate in the state of Maryland, just like other financial institutions are. Do you favor or oppose this legislation?

Q.14 LICENSE SERVICERS TO OPERATE IN

MARYLAND	Number	Percent
Favor	352	85.4 %
Oppose	23	5.6 %
No answer	37	9.0 %
Total	412	100.0 %

Is that strongly or somewhat favor/oppose?

Q.14 LICENSE SERVICERS TO OPERATE IN

MARYLAND	Number	Percent
Strongly Favor	283	68.7 %
Somewhat Favor	69	16.7 %
Somewhat Oppose	18	4.4 %
Strongly Oppose	5	1.2 %
No answer	37	9.0 %
Total	412	100.0 %

N=412	Q.14 LICENSE SERVICERS TO OPERATE IN MARYLAND				
	Strongly Favor	Somewhat Favor	Somewhat Oppose	Strongly Oppose	No answer
AGE GROUP					
18 to 40	70	19	3	1	9
	68.6%	18.6%	2.9%	1.0%	8.8%
41 to 54	74	22	8	1	11
	63.8%	19.0%	6.9%	0.9%	9.5%
55 to 64	71	11	1	1	6
	78.9%	12.2%	1.1%	1.1%	6.7%
65 and older	66	15	6	2	10
	66.7%	15.2%	6.1%	2.0%	10.1%
N=412			CERS TO OPER		YLAND
	Strongly Favor	Somewhat Favor	Somewhat Oppose	Strongly Oppose	No answer
<u>GENDER</u>					
Male	145	34	8	3	14
	71.1%	16.7%	3.9%	1.5%	6.9%
Female	138	35	10	2	23
	66.3%	16.8%	4.8%	1.0%	11.1%
N=412	Q.14 LICENSE SERVICERS TO OPERATE IN MARYLANI				
	Strongly Favor	Somewhat Favor	Somewhat Oppose	Strongly Oppose	No answer
<u>REGION</u>					
Eastern Shore	37	3	1	0	4
	82.2%	6.7%	2.2%	0.0%	8.9%
Metro Baltimore	116	32	6	5	19
	65.2%	18.0%	3.4%	2.8%	10.7%
Metro	97	23	8	0	12
Washington	69.3%	16.4%	5.7%	0.0%	8.6%
Western	33	11	3	0	2
Maryland	67.3%	22.4%	6.1%	0.0%	4.1%

N=412	Q.14 LICENSE SERVICERS TO OPERATE IN MARYLAND				YLAND
•	Strongly	Somewhat	Somewhat	Strongly	
	Favor	Favor	Oppose	Oppose	No answer
Q.8 STUDENT LOAN	SERVICERS -	- FAMILIARITY	<u> </u>		
Very Familiar	47	8	0	0	6
	77.0%	13.1%	0.0%	0.0%	9.8%
Somewhat	58	10	2	0	5
Familiar	77.3%	13.3%	2.7%	0.0%	6.7%
Not Familiar	178	51	16	5	26
	64.5%	18.5%	5.8%	1.8%	9.4%
N=412		ICENSE SERVI	CERS TO OPER	ATE IN MAR	YLAND
	Strongly	Somewhat	Somewhat	Strongly	
	Favor	Favor	Oppose	Oppose	No answer
Q.3 STUDENT LOAN	DEBT IN HO	<u>USEHOLD</u>			
Yes	113	26	2	0	10
	74.8%	17.2%	1.3%	0.0%	6.6%
No	170	43	16	5	27
110	65.1%	16.5%	6.1%	1.9%	10.3%
		- 5.5 / 6	2.2/0	/ 0	- 5.5 / 6

QUESTION #15 Currently, Student Loan Servicers frequently engage in the practice of misapplying student loan payments; that is, they don't apply extra money sent with the regular payment toward lowering the loan's principal. Do you favor or oppose Maryland requiring lenders to refrain from this practice?

Q.15 REQUIRE SERVICERS TO REFRAIN FROM

MISAPPLICATION	Number	Percent
Favor	322	78.2 %
Oppose	53	12.9 %
No answer	37	9.0 %
Total	412	100.0 %

Is that strongly or somewhat favor/oppose?

Q.15 REQUIRE SERVICERS TO REFRAIN FROM

MISAPPLICATION	Number	Percent
Strongly Favor	273	66.3 %
Somewhat Favor	49	11.9 %
Somewhat Oppose	25	6.1 %
Strongly Oppose	28	6.8 %
No answer	37	9.0 %
Total	412	100.0 %

N=412	Q.15 REQUIRE SERVICERS TO REFRAIN FROM MISAPPLICATION					
	Strongly Favor	Somewhat Favor	Somewhat Oppose	Strongly Oppose	No answer	
AGE GROUP						
18 to 40	76	8	4	5	9	
	74.5%	7.8%	3.9%	4.9%	8.8%	
41 to 54	72	19	5	9	11	
	62.1%	16.4%	4.3%	7.8%	9.5%	
55 to 64	62	11	7	6	4	
	68.9%	12.2%	7.8%	6.7%	4.4%	
65 and older	60	11	9	8	11	
	60.6%	11.1%	9.1%	8.1%	11.1%	
N=412			S TO REFRAIN		PPLICATION	
	Strongly Favor	Somewhat Favor	Somewhat Oppose	Strongly Oppose	No answer	
<u>GENDER</u>						
Male	140	29	10	11	14	
	68.6%	14.2%	4.9%	5.4%	6.9%	
Female	133	20	15	17	23	
	63.9%	9.6%	7.2%	8.2%	11.1%	
N=412			S TO REFRAIN		PPLICATION	
-	Strongly Favor	Somewhat Favor	Somewhat Oppose	Strongly Oppose	No answer	
REGION						
Eastern Shore	29	3	4	4	5	
	64.4%	6.7%	8.9%	8.9%	11.1%	
Metro Baltimore	115	24	9	14	16	
	64.6%	13.5%	5.1%	7.9%	9.0%	
Metro	101	13	8	7	11	
Washington	72.1%	9.3%	5.7%	5.0%	7.9%	
Western	28	9	4	3	5	
Maryland	57.1%	18.4%	8.2%	6.1%	10.2%	

N=412	Q.15 REQUIRE SERVICERS TO REFRAIN FROM MISAPPLICATION				PPLICATION
	Strongly	Somewhat	Somewhat	Strongly	_
	Favor	Favor	Oppose	Oppose	No answer
Q.8 STUDENT LOAN	SERVICERS -	- FAMILIARITY	<u> </u>		
Very Familiar	40	7	3	9	2
	65.6%	11.5%	4.9%	14.8%	3.3%
Somewhat	58	6	1	5	5
Familiar	77.3%	8.0%	1.3%	6.7%	6.7%
Not Familiar	175	36	21	14	30
	63.4%	13.0%	7.6%	5.1%	10.9%
N=412	Q.15 REQU	IRE SERVICER	S TO REFRAIN	FROM MISAI	PPLICATION
	Strongly	Somewhat	Somewhat	Strongly	_
	Favor	Favor	Oppose	Oppose	No answer
Q.3 STUDENT LOAN	DEBT IN HO	<u>USEHOLD</u>			
Yes	100	18	5	16	12
	66.2%	11.9%	3.3%	10.6%	7.9%
No	173	31	20	12	25
	66.3%	11.9%	7.7%	4.6%	9.6%

QUESTION #16 Do you favor or oppose the State of Maryland requiring Student Loan Servicers to comply with certain basic consumer protection standards, like asking borrowers how they would like to see their extra, or excess, payments applied to their loans?

Q.16 REQUIRE SERVICERS TO COMPLY W/

STANDARDS	Number	Percent
Favor	362	87.9 %
Oppose	24	5.8 %
No answer	26	6.3 %
Total	412	100.0 %

Is that strongly or somewhat favor/oppose?

Q.16 REQUIRE SERVICERS TO COMPLY W/

STANDARDS	Number	Percent
Strongly Favor	308	74.8 %
Somewhat Favor	54	13.1 %
Somewhat Oppose	15	3.6 %
Strongly Oppose	9	2.2 %
No answer	26	6.3 %
Total	412	100.0 %

N=412	Q.16 REQUIRE SERVICERS TO COMPLY W/STANDARDS				
	Strongly Favor	Somewhat Favor	Somewhat Oppose	Strongly Oppose	No answer
AGE GROUP					
18 to 40	80	8	3	5	6
	78.4%	7.8%	2.9%	4.9%	5.9%
41 to 54	89	16	4	1	6
	76.7%	13.8%	3.4%	0.9%	5.2%
55 to 64	65	17	3	1	4
	72.2%	18.9%	3.3%	1.1%	4.4%
65 and older	72	13	4	2	8
	72.7%	13.1%	4.0%	2.0%	8.1%
N=412	O 16 R	EOUIRE SERVI	ICERS TO COM	PLY W/STAN	DARDS
	Strongly Favor	Somewhat Favor	Somewhat Oppose	Strongly Oppose	No answer
<u>GENDER</u>					
Male	152	32	6	4	10
	74.5%	15.7%	2.9%	2.0%	4.9%
Female	156	22	9	5	16
	75.0%	10.6%	4.3%	2.4%	7.7%
N=412			ICERS TO COM		DARDS
	Strongly Favor	Somewhat Favor	Somewhat Oppose	Strongly Oppose	No answer
<u>REGION</u>					
Eastern Shore	29	7	2	3	4
	64.4%	15.6%	4.4%	6.7%	8.9%
Metro Baltimore	136	24	6	3	9
	76.4%	13.5%	3.4%	1.7%	5.1%
Metro	112	15	5	2	6
Washington	80.0%	10.7%	3.6%	1.4%	4.3%
Western	31	8	2	1	7
Maryland	63.3%	16.3%	4.1%	2.0%	14.3%

N=412	Q.16 REQUIRE SERVICERS TO COMPLY W/STANDARDS				DARDS
•	Strongly	Somewhat	Somewhat	Strongly	
	Favor	Favor	Oppose	Oppose	No answer
Q.8 STUDENT LOAN	SERVICERS	- FAMILIARITY	<u> </u>		
Very Familiar	50	6	2	2	1
· • • • • • • • • • • • • • • • • • •	82.0%	9.8%	3.3%	3.3%	1.6%
Somewhat	59	9	2	1	4
Familiar	78.7%	12.0%	2.7%	1.3%	5.3%
Not Familiar	199	39	11	6	21
	72.1%	14.1%	4.0%	2.2%	7.6%
N=412	Q.16 R	EQUIRE SERV	ICERS TO COM	PLY W/STAN	DARDS
	Strongly	Somewhat	Somewhat	Strongly	
	Favor	Favor	Oppose	Oppose	No answer
Q.3 STUDENT LOAN	DEBT IN HO	<u>USEHOLD</u>			
Yes	120	16	2	4	9
	79.5%	10.6%	1.3%	2.6%	6.0%
No	188	38	13	5	17
	72.0%	14.6%	5.0%	1.9%	6.5%

QUESTION #17 The State of Maryland has the obligation to protect residents who take out student loans and ensure their loans are properly serviced.

Q.17 MARYLAND HAS OBLIGATION TO PROTECT

STUDENT LOAN BORROWERS	Number	Percent
Agree	375	91.0 %
Disagree	27	6.6 %
No answer	10	2.4 %
Total	412	100.0 %

Is that strongly or somewhat agree/disagree?

Q.17 MARYLAND HAS OBLIGATION TO PROTECT

STUDENT LOAN BORROWERS	Number	Percent
Strongly Agree	313	76.0 %
Somewhat Agree	62	15.0 %
Somewhat Disagree	21	5.1 %
Strongly Disagree	6	1.5 %
No answer	10	2.4 %
Total	412	100 0 %

N=412	Q.17 MARYLAND HAS OBLIGATION TO PROTECT STUDENT BORROWERS				
	Strongly Agree	Somewhat Agree	Somewhat Disagree	Strongly Disagree	No answer
AGE GROUP					
18 to 40	75	14	7	4	2
	73.5%	13.7%	6.9%	3.9%	2.0%
41 to 54	87	19	7	0	3
	75.0%	16.4%	6.0%	0.0%	2.6%
55 to 64	70	14	3	2	1
	77.8%	15.6%	3.3%	2.2%	1.1%
65 and older	78	15	3	0	3
	78.8%	15.2%	3.0%	0.0%	3.0%
N=412	Q.17 MARYI	LAND HAS OBI	LIGATION TO I BORROWERS	PROTECT STU	JDENT LOAN
	Strongly Agree	Somewhat Agree	Somewhat Disagree	Strongly Disagree	No answer
<u>GENDER</u>					
Male	152	32	12	4	4
	74.5%	15.7%	5.9%	2.0%	2.0%
Female	161	30	9	2	6
	77.4%	14.4%	4.3%	1.0%	2.9%
N=412	Q.17 MARYI	LAND HAS OBI	BORROWERS	PROTECT STU	JDENT LOAN
	Strongly Agree	Somewhat Agree	Somewhat Disagree	Strongly Disagree	No answer
REGION					
Eastern Shore	34	6	3	2	0
	75.6%	13.3%	6.7%	4.4%	0.0%
Metro Baltimore	139	24	8	2	5
	78.1%	13.5%	4.5%	1.1%	2.8%
Metro	110	18	8	1	3
Washington	78.6%	12.9%	5.7%	0.7%	2.1%
Western	30	14	2	1	2
Maryland	61.2%	28.6%	4.1%	2.0%	4.1%

N=412	Q.17 MARYLAND HAS OBLIGATION TO PROTECT STUDENT LOAN BORROWERS				
	Strongly Agree	Somewhat Agree	Somewhat Disagree	Strongly Disagree	No answer
Q.8 STUDENT LOAN	SERVICERS -	- FAMILIARITY	<u> </u>		
Very Familiar	48 78.7%	7 11.5%	3 4.9%	2 3.3%	1 1.6%
Somewhat Familiar	53 70.7%	12 16.0%	7 9.3%	1 1.3%	2 2.7%
Not Familiar	212 76.8%	43 15.6%	11 4.0%	3 1.1%	7 2.5%
N=412	Q.17 MARYLAND HAS OBLIGATION TO PROTECT STUDENT LOAN BORROWERS				
	Strongly Agree	Somewhat Agree	Somewhat Disagree	Strongly Disagree	No answer
Q.3 STUDENT LOAN DEBT IN HOUSEHOLD					
Yes	113 74.8%	23 15.2%	8 5.3%	4 2.6%	3 2.0%
No	200 76.6%	39 14.9%	13 5.0%	2 0.8%	7 2.7%

QUESTION #18 There is now in the United States at least 1.3 trillion dollars in outstanding student loan debt. This represents a financial crisis.

Q.18 STUDENT LOAN DEBT IS A FINANCIAL CRISIS	Number	Percent
Agree	338	82.0 %
Disagree	44	10.7 %
No answer	30	7.3 %
Total	412	100.0 %

Is that strongly or somewhat agree/disagree?

Q.18 STUDENT LOAN DEBT IS A FINANCIAL CRISIS	Number	Percent
Strongly Agree	301	73.1 %
Somewhat Agree	37	9.0 %
Somewhat Disagree	28	6.8 %
Strongly Disagree	16	3.9 %
No answer	30	7.3 %
Total	412	100.0 %

N=412	Q.18	Q.18 STUDENT LOAN DEBT IS A FINANCIAL CRISIS				
-	Strongly	Somewhat	Somewhat	Strongly		
-	Agree	Agree	Disagree	Disagree	No answer	
AGE GROUP						
18 to 40	69	11	5	6	11	
	67.6%	10.8%	4.9%	5.9%	10.8%	
41 to 54	86	11	9	6	4	
11 10 5 1	74.1%	9.5%	7.8%	5.2%	3.4%	
55 + 64	60	~	7	2		
55 to 64	69 76.7%	5 5.6%	7 7.8%	3 3.3%	6 6.7%	
	70.770	2.070	7.070	3.370		
65 and older	74	9	7	1	8	
	74.7%	9.1%	7.1%	1.0%	8.1%	
N=412		STUDENT LOA			RISIS	
	Strongly Agree	Somewhat Agree	Somewhat Disagree	Strongly Disagree	No answer	
-	Agree	Agree	Disagree	Disagree	No answer	
<u>GENDER</u>						
M-1-	1.40	10	12	1.1	12	
Male	149 73.0%	19 9.3%	12 5.9%	11 5.4%	13 6.4%	
			2.5 / 0		0.1,0	
Female	152	18	16	5	17	
	73.1%	8.7%	7.7%	2.4%	8.2%	
NI - 412	0.10	CTUDENT I	ANDEDTICAL		Digie	
N=412	Strongly	STUDENT LOA Somewhat	Somewhat	Strongly	KISIS	
_	Agree	Agree	Disagree	Disagree	No answer	
DEGION						
REGION						
Eastern Shore	29	5	4	3	4	
	64.4%	11.1%	8.9%	6.7%	8.9%	
Metro Baltimore	136	14	8	6	14	
Wietro Buttimore	76.4%	7.9%	4.5%	3.4%	7.9%	
N .	00	1.5	1.0		•	
Metro Washington	99 70.7%	16 11.4%	10 7.1%	6 4.3%	9 6.4%	
vi asimgwii	70.770	11.4/0	/.1/0	ਾ. ∂ / 0	0.7/0	
Western	37	2	6	1	3	
Maryland	75.5%	4.1%	12.2%	2.0%	6.1%	

N=412	Q.18 STUDENT LOAN DEBT IS A FINANCIAL CRISIS				
	Strongly	Somewhat	Somewhat	Strongly	_
_	Agree	Agree	Disagree	Disagree	No answer
					_
Q.8 STUDENT LOAN	SERVICERS	- FAMILIARITY	<u> </u>		
Very Familiar	47	4	4	3	3
	77.0%	6.6%	6.6%	4.9%	4.9%
Somewhat	62	4	3	1	5
Familiar	82.7%	5.3%	4.0%	1.3%	6.7%
Not Familiar	192	29	21	12	22
	69.6%	10.5%	7.6%	4.3%	8.0%
N. 410	0.10	CTUDENT I O	ANDEDTICAL		Digia
N=412		STUDENT LOA			KISIS
	Strongly	Somewhat	Somewhat	Strongly	
	Agree	Agree	Disagree	Disagree	No answer
Q.3 STUDENT LOAN	DEBT IN HO	<u>USEHOLD</u>			
				_	
Yes	117	12	8	6	8
	77.5%	7.9%	5.3%	4.0%	5.3%
Na	104	25	20	10	22
No	184	25	20	10	22
	70.5%	9.6%	7.7%	3.8%	8.4%

QUESTION #19 There are lobbyists for Student Loan Servicers who attempt through legislation to undermine state protections for student borrowers. Maryland State legislators should not take money from lobbyists who engage in this?

Q.19 LEGISLATORS SHOULD NOT TAKE LOBBYIST

CONTRIBUTIONS	Number	Percent
Agree	331	80.3 %
Disagree	50	12.1 %
No answer	31	7.5 %
Total	412	100.0 %

Is that strongly or somewhat agree/disagree?

Q.19 LEGISLATORS SHOULD NOT TAKE LOBBYIST

CONTRIBUTIONS	Number	Percent
Strongly Agree	291	70.6 %
Somewhat Agree	40	9.7 %
Somewhat Disagree	29	7.0 %
Strongly Disagree	21	5.1 %
No answer	31	7.5 %
Total	412	100.0 %

N=412	Q.19 SHOULD NOT TAKE LOBBYIST CONTRIBUTIONS				
	Strongly Agree	Somewhat Agree	Somewhat Disagree	Strongly Disagree	No answer
AGE GROUP					
18 to 40	78	8	6	5	5
	76.5%	7.8%	5.9%	4.9%	4.9%
41 to 54	85	7	11	5	8
	73.3%	6.0%	9.5%	4.3%	6.9%
55 to 64	61	10	3	9	7
	67.8%	11.1%	3.3%	10.0%	7.8%
65 and older	65	14	8	2	10
	65.7%	14.1%	8.1%	2.0%	10.1%
N=412	O 19 9	SHOULD NOT T	TAKE I OBBVIS	T CONTRIBU	TIONS
N 412	Strongly	Somewhat	Somewhat	Strongly	TIONS
	Agree	Agree	Disagree	Disagree	No answer
<u>GENDER</u>					
Male	142	17	17	12	16
	69.6%	8.3%	8.3%	5.9%	7.8%
Female	149	23	12	9	15
	71.6%	11.1%	5.8%	4.3%	7.2%
N=412	Q.19	LEGISLATOR:	S SHOULD NOT ONTRIBUTION		YIST
	Strongly Agree	Somewhat Agree	Somewhat Disagree	Strongly Disagree	No answer
REGION					
Eastern Shore	30	3	5	3	4
	66.7%	6.7%	11.1%	6.7%	8.9%
Metro Baltimore	128	18	17	7	8
	71.9%	10.1%	9.6%	3.9%	4.5%
Metro	102	13	3	7	15
Washington	72.9%	9.3%	2.1%	5.0%	10.7%
Western	31	6	4	4	4
Maryland	63.3%	12.2%	8.2%	8.2%	8.2%

N=412	Q.19 SHOULD NOT TAKE LOBBYIST CONTRIBUTIONS				
	Strongly	Somewhat	Somewhat	Strongly	
	Agree	Agree	Disagree	Disagree	No answer
Q.8 STUDENT LOAN	SERVICERS	- FAMILIARITY	<u> </u>		
Very Familiar	43	6	1	5	6
	70.5%	9.8%	1.6%	8.2%	9.8%
Somewhat	57	3	8	2	5
Familiar	76.0%	4.0%	10.7%	2.7%	6.7%
Not Familiar	191	31	20	14	20
Not raillillai	69.2%	11.2%	7.2%	5.1%	7.2%
	09.270	11.270	1.270	3.170	1.270
N=412	Q.19 S	SHOULD NOT T	TAKE LOBBYIS	T CONTRIBU	TIONS
•	Strongly	Somewhat	Somewhat	Strongly	
	Agree	Agree	Disagree	Disagree	No answer
Q.3 STUDENT LOAN	DEBT IN HO	<u>USEHOLD</u>			
37	111	1.2	7	0	10
Yes	111	13	7	8	12
	73.5%	8.6%	4.6%	5.3%	7.9%
No	180	27	22	13	19
1.0	69.0%	10.3%	8.4%	5.0%	7.3%

QUESTION #20 The federal government should work with states like Maryland to address the student loan crisis, instead of forcing states to step aside?

Q.20 FEDERAL GOV'T SHOULD WORK WITH STATE

OF MARYLAND	Number	Percent
Agree	360	87.4 %
Disagree	30	7.3 %
No answer	22	5.3 %
Total	412	100.0 %

Is that strongly or somewhat agree/disagree?

Q.20 FEDERAL GOV'T SHOULD WORK WITH STATE

OF MARYLAND	Number	Percent
Strongly Agree	297	72.1 %
Somewhat Agree	63	15.3 %
Somewhat Disagree	12	2.9 %
Strongly Disagree	18	4.4 %
No answer	22	5.3 %
Total	412	100.0 %

N=412	Q.20 FEDERAL GOV'T SHOULD WORK WITH STATE OF MARY				MARYLAND
	Strongly	Somewhat	Somewhat	Strongly	No oneman
	Agree	Agree	Disagree	Disagree	No answer
AGE GROUP					
18 to 40	81	12	2	3	4
	79.4%	11.8%	2.0%	2.9%	3.9%
41 to 54	78	20	5	6	7
	67.2%	17.2%	4.3%	5.2%	6.0%
55 to 64	66	16	2	4	2
	73.3%	17.8%	2.2%	4.4%	2.2%
65 and older	69	14	3	5	8
	69.7%	14.1%	3.0%	5.1%	8.1%
N=412		AL GOV'T SHO			MARYLAND
	Strongly Agree	Somewhat Agree	Somewhat Disagree	Strongly Disagree	No answer
	Agree	Agicc	Disagree	Disagree	No answer
<u>GENDER</u>					
Male	143	31	6	11	13
	70.1%	15.2%	2.9%	5.4%	6.4%
Female	154	32	6	7	9
	74.0%	15.4%	2.9%	3.4%	4.3%
37. 410	0.40 EEDED	A L. GOLDE GLIO		THE OF LETT OF	
N=412	Q.20 FEDERA Strongly	AL GOV'T SHOUNG Somewhat	Somewhat	Strongly	MARYLAND
	Agree	Agree	Disagree	Disagree	No answer
<u>REGION</u>					
Eastern Shore	29	7	1	5	3
	64.4%	15.6%	2.2%	11.1%	6.7%
Metro Baltimore	130	27	6	9	6
	73.0%	15.2%	3.4%	5.1%	3.4%
Metro	106	21	2	1	10
Washington	75.7%	15.0%	1.4%	0.7%	7.1%
Western	32	8	3	3	3
Maryland	65.3%	16.3%	6.1%	6.1%	6.1%

N=412	Q.20 FEDERAL GOV'T SHOULD WORK WITH STATE OF MARYLAND				
	Strongly	Somewhat	Somewhat	Strongly	
	Agree	Agree	Disagree	Disagree	No answer
Q.8 STUDENT LOAI	N SERVICERS :	- FAMILIARITY	<i>[</i>		
			=		
Very Familiar	44	8	2	4	3
-	72.1%	13.1%	3.3%	6.6%	4.9%
Somewhat	54	13	3	1	4
Familiar	72.0%	17.3%	4.0%	1.3%	5.3%
Not Familiar	199	42	7	13	15
	72.1%	15.2%	2.5%	4.7%	5.4%
N=412	Q.20 FEDERA	AL GOV'T SHO	ULD WORK WI	TH STATE OF	MARYLAND
	Strongly	Somewhat	Somewhat	Strongly	
	Agree	Agree	Disagree	Disagree	No answer
O 2 STUDENT I OAR	N DEDT IN HO	HCEHOLD			
Q.3 STUDENT LOAD	N DEBI IN HO	<u>USERULD</u>			
Yes	106	24	6	5	10
105	70.2%	15.9%	4.0%	3.3%	6.6%
No	191	39	6	13	12
	73.2%	14.9%	2.3%	5.0%	4.6%

QUESTION #21 Would you be more likely to vote for a candidate for the Maryland General Assembly who supports reforms to address abuses in the student loan industry, less likely to vote for such a candidate, or would this have no real effect on how you would vote?

Q.21 CANDIDATE SUPPORTS REFORMS - EFFECT

ON VOTE	Number	Percent
More Likely	307	74.5 %
Less Likely	11	2.7 %
No Effect	94	22.8 %
Total	412	100.0 %

If more/less likely, is that much or somewhat more/less?

O.21 CANDIDATE SUPPORTS REFORMS - EFFECT

ON VOTE	Number	Percent
Much More Likely	246	59.7 %
Somewhat More Likely	61	14.8 %
Somewhat Less Likely	8	1.9 %
Much Less Likely	3	0.7 %
No Effect	94	22.8 %
Total	412	100.0 %

N=412	Q.21 CANDIDATE SUPPORTS REFORMS - EFFECT ON VOT				ON VOTE
	Much More Likely	Somewhat More Likely	Somewhat Less Likely	Much Less Likely	No Effect
AGE GROUP					
18 to 40	62	13	2	3	22
	60.8%	12.7%	2.0%	2.9%	21.6%
41 to 54	69	16	1	0	30
	59.5%	13.8%	0.9%	0.0%	25.9%
55 to 64	53	17	3	0	17
	58.9%	18.9%	3.3%	0.0%	18.9%
65 and older	59	14	2	0	24
	59.6%	14.1%	2.0%	0.0%	24.2%
N=412		NDIDATE SUPI			ON VOTE
	Much More Likely	Somewhat More Likely	Somewhat Less Likely	Much Less Likely	No Effect
<u>GENDER</u>					
Male	117	32	4	2	49
	57.4%	15.7%	2.0%	1.0%	24.0%
Female	129	29	4	1	45
	62.0%	13.9%	1.9%	0.5%	21.6%
N=412	Q.21 CAl	NDIDATE SUPI Somewhat	PORTS REFORM Somewhat	MS - EFFECT C Much Less	ON VOTE
	Likely	More Likely	Less Likely	Likely	No Effect
REGION					
Eastern Shore	28	5	1	1	10
	62.2%	11.1%	2.2%	2.2%	22.2%
Metro Baltimore	108	21	4	0	45
	60.7%	11.8%	2.2%	0.0%	25.3%
Metro	85	25	2	1	27
Washington	60.7%	17.9%	1.4%	0.7%	19.3%
Western	25	10	1	1	12
Maryland	51.0%	20.4%	2.0%	2.0%	24.5%

N=412	Q.21 CANDIDATE SUPPORTS REFORMS - EFFECT ON VOTE				
	Much More	Somewhat	Somewhat	Much Less	
	Likely	More Likely	Less Likely	Likely	No Effect
Q.8 STUDENT LOAN	SERVICERS -	- FAMILIARITY	<u> </u>		
Very Familiar	41	7	1	1	11
, 41) 1 4	67.2%	11.5%	1.6%	1.6%	18.0%
Somewhat	49	10	3	0	13
Familiar	65.3%	13.3%	4.0%	0.0%	17.3%
Not Familiar	156	44	4	2	70
	56.5%	15.9%	1.4%	0.7%	25.4%
N=412	Q.21 CA)	NDIDATE SUPI	PORTS REFOR	MS - EFFECT C	ON VOTE
	Much More	Somewhat	Somewhat	Much Less	
	Likely	More Likely	Less Likely	Likely	No Effect
Q.3 STUDENT LOAN DEBT IN HOUSEHOLD					
Yes	94	22	2	2	31
	62.3%	14.6%	1.3%	1.3%	20.5%
No	152 58.2%	39 14.9%	6 2.3%	1 0.4%	63 24.1%

Maryland Poll Sample Demographics

AGE GROUP	Number	Percent
18 to 40	102	24.8 %
41 to 54	116	28.2 %
55 to 64	90	21.8 %
65 and older	99	24.0 %
No answer	5	1.2 %
Total	412	100.0 %

GENDER	Number	Percent
Male	204	49.5 %
Female	208	50.5 %
Total	412	100.0 %

REGION	Number	Percent
Eastern Shore	45	10.9 %
Metro Baltimore	178	43.2 %
Metro Washington	140	34.0 %
Western Maryland	49	11.9 %
Total	412	100.0 %

Regional Groupings

Eastern Shore – Calvert, Caroline, Cecil, Dorchester, Kent, Queen Anne's, Somerset, St. Mary's, Talbot, Wicomico, and Worcester Counties

Metro Baltimore – Anne Arundel, Baltimore, Harford, Howard Counties, and Baltimore City Counties

Metro Washington – Charles, Montgomery, and Prince George's Counties

Western Maryland - Allegany, Carroll, Frederick, Garrett, Washington Counties

Appendix B: Questionnaire

1) How familiar are you with the issue of student loan debt in Maryland; that is, the need to borrow money to attend college and still owe money after you graduate?

Very familiar	1
Somewhat familiar	2
Not familiar	3

2) How would you describe the issue of student loan debt for young people in Maryland, would you say it is a:

Major problem	1
Minor problem	2
Not a problem at all	3

3) Do you, or does anyone in your household have student loan debt?

Yes	1
No	2

4) (IF YES) How much student loan debt do you, or someone in your household, have?

Less than \$5,000	1
\$5,000-\$14,999	2
\$15,000-\$29,999	3
\$30,000-\$49,999	4
\$50,000 or more	5
No answer	6

5) Would you say that you, or someone in your household, are currently struggling with student loan debt...in other words, unable to make monthly payments or neglecting other bills to make monthly payments?

6) Is there someone you know outside your household who is currently struggling with
student loan debt by not being able to make monthly payments or neglecting other bills to
make monthly payments?

Yes 1 No 2

7) Do you know anyone who has moved to another city or state in order to take a job that will help them meet their student loan obligations?

Yes 1 No 2

8) Navient and Fed Loan are companies known as Student Loan Servicers. These companies are hired, paid, and overseen by the U.S. Department of Education to collect student loan payments and put borrowers in the right programs. How familiar are you with these type of Student Loan Servicers?

Very familiar 1 Somewhat familiar 2 Not familiar 3

9) Do you think the U.S. Department of Education is doing a good job overseeing these servicers, or not?

Yes 1 No 2

10) A recent lawsuit by the Consumer Financial Protection Bureau against Loan Servicer Navient alleges that they added 4 Billion dollars to their customers' student loans by putting these borrowers in the wrong repayment program. How concerning is this to you?

Very concerning 1
Somewhat concerning 2
Not too concerning 3
Not at all concerning 4
No answer 5

11) The same lawsuit alleges that Navient mis-reported or failed to report to credit bureaus the cancellation of some customers' student loans, leading to serious credit consequences for those affected borrowers. How concerning is this to you?

Very concerning	1
Somewhat concerning	2
Not too concerning	3
Not at all concerning	4
No answer	5

12) Some teachers who agree to teach subjects like math and science in certain school districts are eligible for grants to help them pay for college. If the teacher does not submit the exact, precise paperwork showing they are continuing to meet the requirement to get the funding, the grant can become a loan that has to be paid back.

Last year, the state of Massachusetts sued Fed Loan for allegedly failing to process properly the paperwork of teachers who were, in fact, meeting the requirement for the grant. The grants then became loans the teachers had to repay. How concerning is this to you?

Very concerning	1
Somewhat concerning	2
Not too concerning	3
Not at all concerning	4
No answer	5

13) How important to you is it for Student Loan Servicers, like Navient and Fed Loan, to be held responsible for improper practices like the ones we just discussed while operating in the state of Maryland?

Very important	1
Somewhat important	2
Not too important	3
Not at all important	4
No answer	5

14) The Maryland General Assembly is considering legislation that would require Student Loan Servicers, such as Navient and Fed Loan, be licensed in order to operate in the state of Maryland, just like other financial institutions are. Do you favor or oppose this legislation? **Is that strongly or somewhat favor/oppose?**

Strongly favor	1
Somewhat favor	2
Somewhat oppose	3
Strongly oppose	4
No answer	5

15) Currently, Student Loan Servicers frequently engage in the practice of misapplying student loan payments; that is, they don't apply extra money sent with the regular payment toward lowering the loan's principal. Do you favor or oppose Maryland requiring lenders to refrain from this practice? **Is that strongly or somewhat favor/oppose?**

Strongly favor	1
Somewhat favor	2
Somewhat oppose	3
Strongly oppose	4
No answer	5

16) Do you favor or oppose the State of Maryland requiring Student Loan Servicers to comply with certain basic consumer protection standards, like asking borrowers how they would like to see their extra, or excess, payments applied to their loans? **Is that strongly or somewhat favor/oppose?**

Strongly favor	1
Somewhat favor	2
Somewhat oppose	3
Strongly oppose	4
No answer	5

Please indicate whether you agree or disagree with the following statements.

17) The State of Maryland has the obligation to protect residents who take out student loans and ensure their loans are properly serviced. **Is that strongly or somewhat agree/disagree?**

Strongly agree	1
Somewhat agree	2
Somewhat disagree	3
Strongly disagree	4
No answer	5

18) There is now in the United States at least 1.3 trillion dollars in outstanding student loan debt. This represents a financial crisis. **Is that strongly or somewhat agree/disagree?**

Strongly agree 1
Somewhat agree 2
Somewhat disagree 3
Strongly disagree 4
No answer 5

19) There are lobbyists for Student Loan Servicers who attempt through legislation to undermine state protections for student borrowers. Maryland State legislators should not take money from lobbyists who engage in this? **Is that strongly or somewhat agree/disagree?**

Strongly agree 1
Somewhat agree 2
Somewhat disagree 3
Strongly disagree 4
No answer 5

20) The federal government should work with states like Maryland to address the student loan crisis, instead of forcing states to step aside? **Is that strongly or somewhat agree/disagree?**

Strongly agree 1
Somewhat agree 2
Somewhat disagree 3
Strongly disagree 4
No answer 5

21) Would you be more likely to vote for a candidate for the Maryland General Assembly who supports reforms to address abuses in the student loan industry, less likely to vote for such a candidate, or would this have no real effect on how you would vote? **If more/less likely, is that much or somewhat more/less?**

Much more likely	1
Somewhat more likely	2
Somewhat less likely	3
Much less likely	4
No effect	5